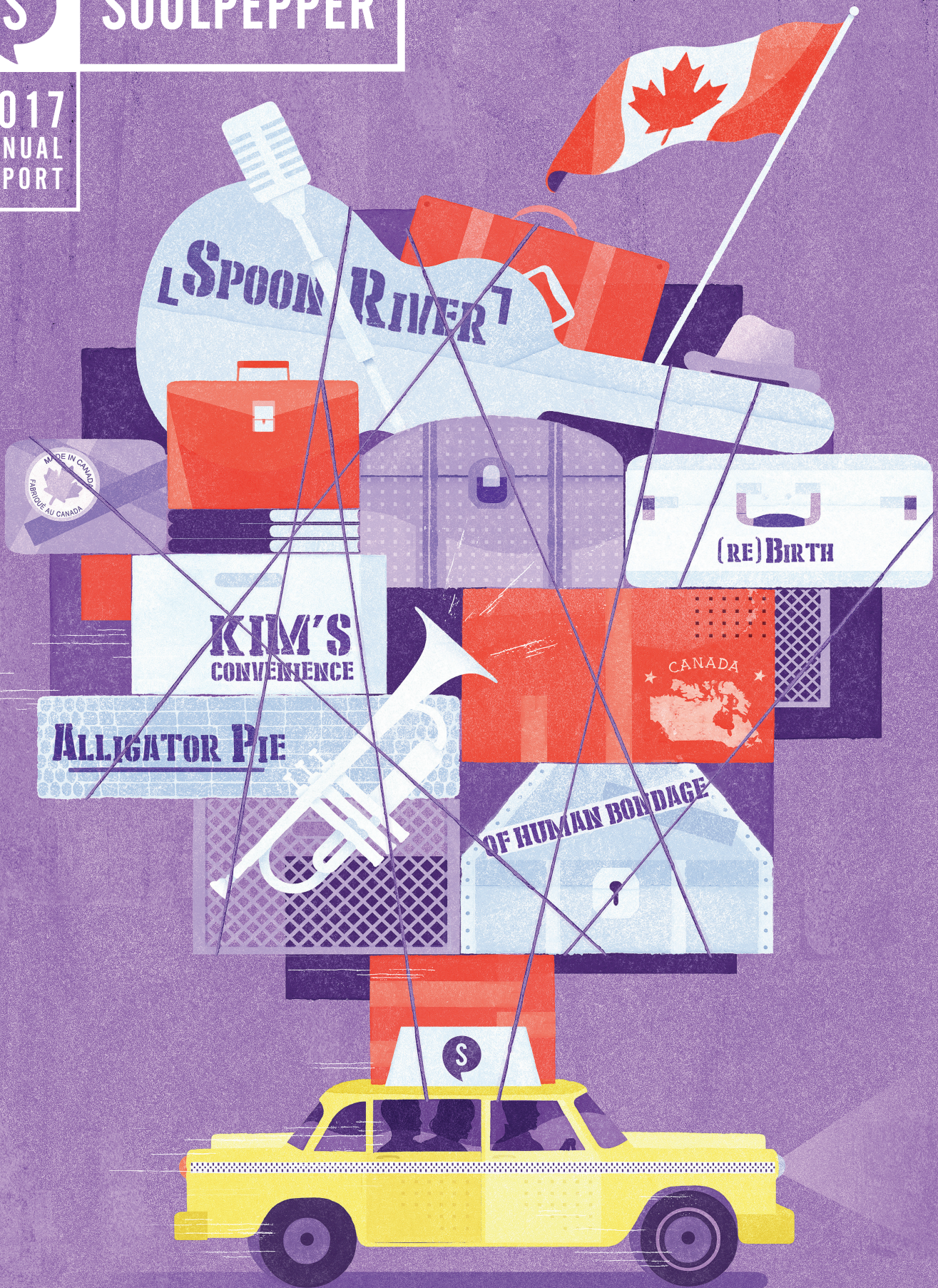




SOULPEPPER

2017
ANNUAL
REPORT



2017 ARTISTIC ACTIVITY

MAIN STAGE

THE LAST WIFE

Kate Hennig

KIM'S CONVENIENCE

Ins Choi

OF HUMAN BONDAGE

Vern Thiessen

SPOON RIVER

Adapted by Mike Ross & Albert Schultz,
composed by Mike Ross, based on
Spoon River Anthology by Edgar Lee Masters

FOR COLORED GIRLS WHO HAVE CONSIDERED SUICIDE/ WHEN THE RAINBOW IS ENUF

Ntozake Shange

WILDFIRE

(SOULPEPPER PRESENTS)

RARE Theatre Company

VIMY

Vern Thiessen

BILLY BISHOP GOES TO WAR

Written and Composed by
John MacLachlan Gray & Eric Peterson

CONFEDERATION PART 1: CONFEDERATION & RIEL CONFEDERATION PART 2: SCANDAL & REBELLION (SOULPEPPER PRESENTS)

Michael Hollingsworth
VideoCabaret

WAITING FOR GODOT

Samuel Beckett

PICTURE THIS

Morris Panych & Brenda Robins
Based upon *The Battle of Waterloo*
by Melchior Lengyel

THE GOAT OR, WHO IS SYLVIA?

Edward Albee

SOULPEPPER SOLO SERIES

CAGE

Created by Diego Matamoros,
Lorenzo Savoini & Richard Feren

CRAWLSPACE

Karen Hines

CRASH

Pamela Mala Sinha

I'M DOING THIS FOR YOU

Haley McGee

SOULPEPPER FAMILY FESTIVAL

A CHRISTMAS CAROL

Charles Dickens. Adapted by Michael Shamata

PETER PAN

(SOULPEPPER PRESENTS)

Bad Hats Theatre

Adapted by Fiona Sauder & Reanne Spitzer,
Music by Landon Doak & Company

A VERY SOULPEPPER CHRISTMAS (Concert)

Music Director: Mike Ross

THE STORY

Common Boots Theatre
in association with Soulpepper

AGO SOULPEPPER RESIDENCY

CONCERTS

MANHATTAN: MIDTOWN - 42ND STREET & BROADWAY
MANHATTAN CONCERT CYCLE
TRUE PATRIOT LOVE: A CONCERT
(RE)BIRTH: E. E. CUMMINGS IN SONG
PORGY & BESS IN CONCERT
THE SECRET CHORD: A LEONARD COHEN EXPERIENCE
RIVERBOAT COFFEE HOUSE: THE YORKVILLE SCENE

GUSWENTA GATHERING

HUFF

Cliff Cardinal

NEO INDIGENA

Kaha:wi Dance Theatre, Santee Smith

IN FIRST PERSON

SoulOTheatre

FIRST STORY BUS TOUR

SPEAKER SERIES

GUSWENTA CABARET

MARKETPLACE

THE SHEN DEVELOPMENT FESTIVAL

CASSETTES 100

Presented by Byron Abalos & Andrea Mapili
José Maceda

SOMEONE BETWEEN

Chantria Tram

UNDERCOVER INDIAN

Ankita Kumar-Ratta

GOOD/DON'T

Ming-Bo Lam

LOVE YOU WRONG TIME

Maddie Bautista & Deanna Choi

SHEN CABARET

LOBBY INSTALLATION

Joy Wong

ON THE ROAD

SOULPEPPER ON 42ND STREET:

OF HUMAN BONDAGE

SPOON RIVER

KIM'S CONVENIENCE

ALLIGATOR PIE

CAGE

(RE)BIRTH

CRASH

A BRIMFUL OF ASHA (WHY NOT THEATRE)

LESSONS IN TEMPERAMENT (OUTSIDE THE MARCH)

TRUE NORTH: A CONCERT OF CANADA

FIRST LADIES

MANHATTAN — THE MELTING POT

THE PERSHING SQUARE SIGNATURE CENTER -
NEW YORK CITY, NY (JULY 2017)

KIM'S CONVENIENCE

NEPTUNE THEATRE - HALIFAX, NS (JANUARY 2017)
SEGAL CENTRE - MONTREAL, QC (MARCH 2017)

THE RIVERBOAT COFFEE HOUSE: THE YORKVILLE SCENE
ALGOMA FALL FESTIVAL - SAULT STE. MARIE, ON
(OCTOBER 2017)

ON AIR

KIM'S CONVENIENCE (CBC) SEASON TWO

THE COMPLETE 150 (16 EPISODE SERIES)

Created and Written by Jason Sherman
Produced and Directed by Gregory J. Sinclair

THE BOOK OF BEASTS

Rosamund Small

CHRISTMAS IN THE TERRITORY

Paula Wing

SOLANGE

Guillermo Verdecchia

WINTER FEAST

Sina Gilani

ADDITIONAL

10 WORKSHOPS

6 PROGRAMMING READINGS

SOULPEPPER BY THE NUMBERS

- 2**
NEW YORK TIMES CRITICS' PICKS
- 13**
NEW TV EPISODES OF *KIM'S CONVENIENCE*
AIRED ON CBC
- 14**
NEW SETS BUILT
- 23**
DONOR EVENTS
- 29**
DORA MAVOR MOORE
AWARD NOMINATIONS
- 45**
ARTIST INSTRUCTORS ENGAGED IN ALL
EDUCATION AND COMMUNITY PROGRAMS
- 60**
LITRES OF WOOD GLUE USED BY
THE PRODUCTION DEPARTMENT
- 123**
MARKETING VIDEOS PRODUCED
- 283**
GALLONS OF PAINT USED FOR SET
AND PROP CONSTRUCTION
- 350**
INDIVIDUAL ARTISTS
CONTRACTED BY SOULPEPPER
- 375**
YOUTH PARTICIPATED IN ALL PROGRAMS
(in house, in the school, and in the community)
- 553**
PERFORMANCES AND EVENTS IN 2017
- 1,225**
ARTS WORKER TICKETS ISSUED
- 1,700**
INDIVIDUALS, HOUSEHOLDS,
CORPORATE, AND FOUNDATIONS
WHO DONATED TO SOULPEPPER
- 2,068**
TOTAL INSTAGRAM FOLLOWERS



2,094
RUSH TICKETS ISSUED

2,977
STUDENTS ATTENDED SHOWS
THROUGH SCHOOL GROUP BOOKINGS

3,054
SUBSCRIPTION PACKAGES SOLD

4,968
LIGHTS HUNG, CABLED, FOCUSED
THEN STRUCK

11,005
FACEBOOK FANS

11,611
TICKETS SOLD IN NYC

12,064
LINEAR FEET OF PINE USED
IN SET CONSTRUCTION

16,495
TOTAL TWITTER FOLLOWERS

69,672
UNIQUE YOUTUBE VIDEO VIEWS

98,776
ATTENDEES AT SOULPEPPER EVENTS,
FESTIVALS, AND TOURING PRODUCTIONS

1,235,942
UNIQUE PAGE VIEWS ON SOULPEPPER.CA

SUMMARIZED FINANCIAL STATEMENTS

ALL FIGURES REPORTED IN \$000'S.

SUMMARIZED BALANCE SHEET

AS AT DECEMBER 31

	2017	2016
ASSETS		
CURRENT ASSETS		
Cash	1,359	1,358
Accounts receivable	343	904
Prepaid expenses and other assets	273	737
	1,975	2,999
Capital assets, net	606	691
	2,581	3,690
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES		
Accounts payable, accrued liabilities	444	551
Deferred revenues	1,731	2,085
	2,175	2,636
Deferred contributions	542	634
	2,717	3,270
NET ASSETS		
External endowment funds, market value \$8,354		
Accumulated (Deficit) surplus	(136)	420
	(136)	420
	2,581	3,690

SUMMARIZED STATEMENT OF OPERATIONS

FOR THE YEAR ENDED DECEMBER 31

	2017	2016
REVENUES		
Donations and Sponsorship	5,927	5,033
Performance	3,510	3,888
Grants	2,042	1,715
Education and other	598	636
Endowment income	365	368
Amortization of deferred capital contributions	92	92
	12,534	11,732
EXPENSES		
Artistic and production	8,204	7,741
Marketing and promotion	1,700	1,214
Administration and office	1,185	1,083
Education programs	876	625
Fundraising	613	715
Contributions to joint venture operations	563	522
Facility operating costs	338	300
Amortization of capital assets	134	108
Joint venture cost recoveries	(523)	(523)
	13,090	11,785
<i>(Deficiency) of revenues over expenses for the year</i>	(556)	(53)
Accumulated surplus, beginning of the year	420	473
Accumulated (deficit) surplus end of year	(136)	420

SUMMARIZED STATEMENT OF CASH FLOWS

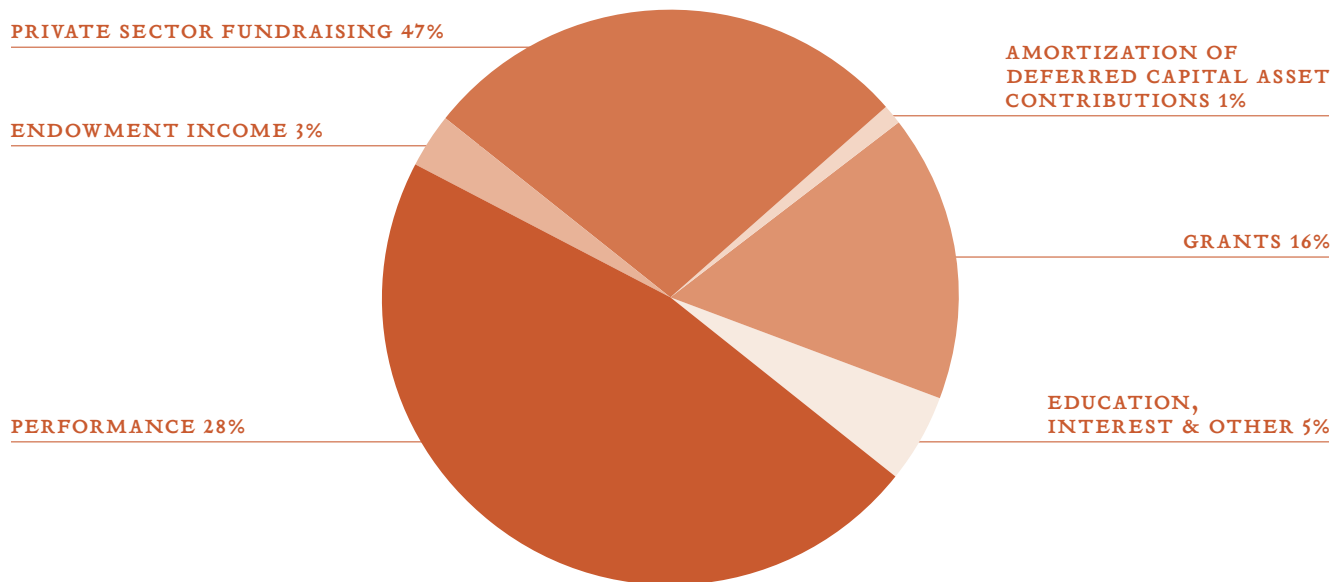
FOR THE YEAR ENDED DECEMBER 31

	2017	2016
OPERATING ACTIVITIES		
Deficiency of revenues over expenses	(556)	(53)
Adjustment for items not involving cash	42	16
Increase (decrease) in cash resulting from changes in non-cash working capital items relating to operations	564	(162)
	50	(199)
FINANCING ACTIVITIES		
Deferred contributions received for capital asset purchases	-	36
	-	36
INVESTING ACTIVITIES		
Cash disbursed for capital asset purchases	(49)	(101)
<i>Increase (decrease) in cash</i>	1	(264)
Cash, beginning of year	1,358	1,622
Cash, end of year	1,359	1,358

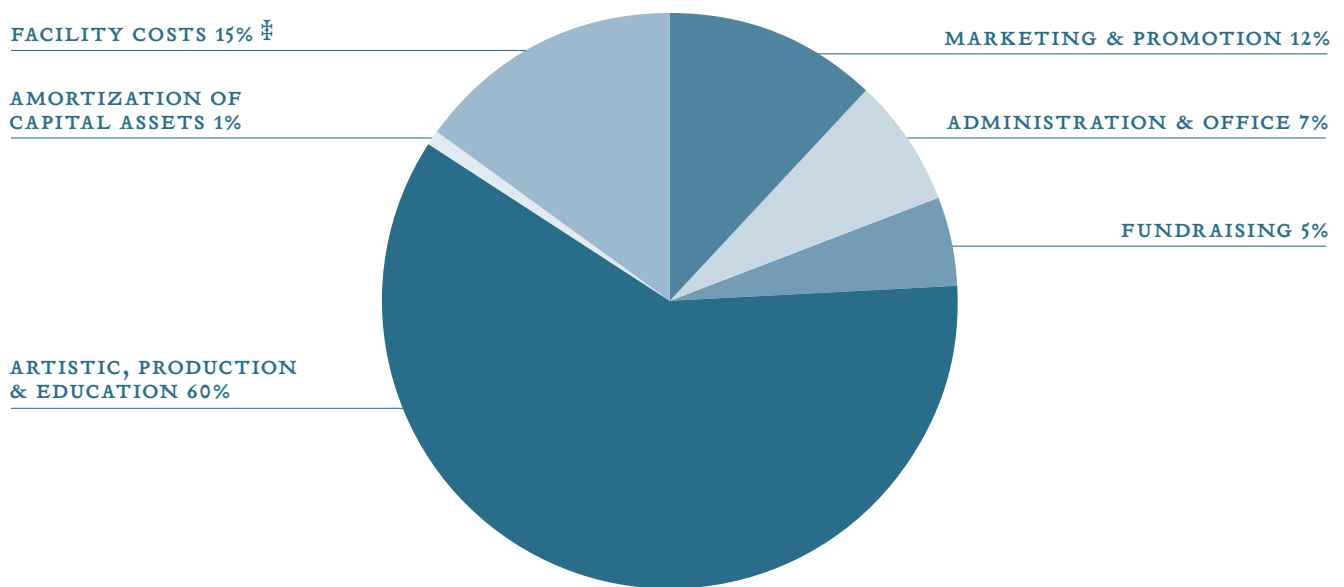
These summarized financial statements are derived from audited financial statements issued with an unqualified opinion under date June 25, 2018.

CHARITABLE ORGANIZATION #869698449 RR0001

REVENUE COMPONENTS 2017



EXPENSE COMPONENTS 2017



† Young Centre for the Performing Arts expense recoveries are apportioned by component.

‡ Includes Young Centre rental expense, Baillie Centre operating expense and contributions to Young Centre for the Performing Arts operations.

2017 BEST OF LISTS

- Deadline Hollywood lists Soulpepper on The Best of Broadway
- Toronto Star list includes *for colored girls who have considered suicide / when the rainbow is enuf*
- NOW Toronto names *The Last Wife*, *Waiting for Godot*, and *Prince Hamlet* (Why Not/Soulpepper) on The Top Ten Theatre Productions of 2017
- NOW Toronto Top 10 Theatre Artists of 2017 includes Christine Horne (*Vimy*), Rick Roberts (*Waiting for Godot*), and Soulpepper Academy graduate Shannon Lea Doyle
- The Globe and Mail lists *Kim's Convenience* TV Ensemble in Best of TV

DORA MAVOR MOORE AWARDS
29 NOMINATIONS, WITH FIVE WINS:

FATHER COMES HOME FROM THE WARS (PARTS I, II, III)
Outstanding Production

INCIDENT AT VICHY
Outstanding Ensemble

THE LAST WIFE
Outstanding Performance (Female)
Maev Beaty

THE LAST WIFE
Outstanding Scenic Design
Yannik Larivée

A DOLL'S HOUSE
Outstanding Costume Design
Victoria Wallace

ADDITIONAL AWARDS

- Soulpepper's cast recording of *Alligator Pie* won a Gold Medal from the New York Festivals® Radio Award (Best Audio Book - Fiction).
- Soulpepper was once again named Best Large Theatre Company by Toronto's NOW Magazine.
- *Kim's Convenience* (TV), A Soulpepper/Thunderbird Production, ran for a successful second season, and extended for a third and fourth.

FEATURED QUOTES

OF HUMAN BONDAGE
"Beautiful and bittersweet"
-THE NEW YORK TIMES



SPOON RIVER
"All-souls bootenanny"
-THE NEW YORK TIMES



PETER PAN
★★★★★
"Imaginative Peter Pan soars"
-NOW MAGAZINE

FOR COLORED GIRLS WHO HAVE CONSIDERED SUICIDE/WHEN THE RAINBOW IS ENUF



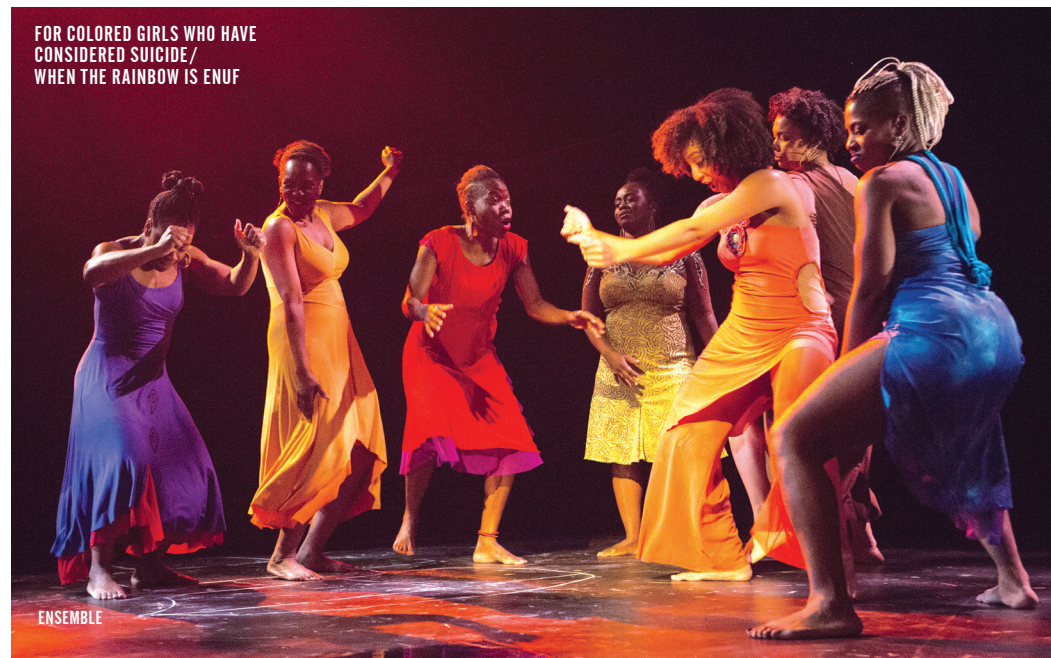
"Vital"
-TORONTO STAR

VIMY
★★★★

"Rich in historical detail and emotion"
-NOW MAGAZINE

WAITING FOR GODOT
★★★★

"Beckett can be the voice we're waiting to hear without even realizing it"
-TORONTO STAR



SOULPEPPER ON 42ND STREET



SOULPEPPER ON 42ND STREET WAS SUPPORTED BY

LEAD SPONSORS



**THE YOUNG/SCHULTZ
VENTURE FUND**

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BRENNINKMEYER**

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COOPER**



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& JIM LEECH**

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**JOE NATALE
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Woodbridge

SPONSORS

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and Affiliates

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大成 DENTONS

THIS PROJECT WAS SUPPORTED
THROUGH TORONTO ARTS COUNCIL
STRATEGIC FUNDING

OPENING WEEKEND
PARTNER



FUNDED BY
THE CITY OF
TORONTO



Canada

OFFICIAL HOTEL

SERVICES

OFFICIAL AIRLINE

GRAND | HYATT
NEW YORK



 **AIR CANADA**



“I truly loved this experience. It was a journey that I will never forget because I had the opportunity to immerse myself with likeminded people who understood the beauty of theatre!”

- MANJOY MALHOTRA (AGE 16)
2017 MARCH BREAK PROGRAM PARTICIPANT

Soulpepper’s extensive youth and community engagement activities continued in 2017 with year-round free programming in-house, in-schools and in the community. In 2017 Soulpepper programmed three in-house youth programs; the *March Break Program*, the *Curtain Up Program* in Spring and Fall, and the *City Youth Academy*. We also offered four *In-The-Schools ESL Programs* and two *Play Creation Lab In-The-Schools Programs* to five different high schools in Toronto. For the sixth year, we were able to engage with community organizations through the *Ada Slight Youth Link Program*. Throughout the year we were also able to provide free tickets to performances on our stages to youth and community organizations throughout the GTA.

2017 was the third year of the *Soulpepper-CultureLink New Canadians Welcome Program*, an initiative inviting newcomers in Toronto to be part of the creative community at the Young Centre for the Performing Arts, offering participants free access to enjoy the cultural activity on our stages as well as

connections to our artists and staff. Newcomers and their families receive one year of free tickets to Soulpepper’s performances on stage including theatre, music, dance, and storytelling. Throughout the year, program participants also connect with CultureLink, attend two special Welcome Events at Soulpepper, and are paired with a Soulpepper Artist or Staff Member who act as their direct connection to the company.

In 2017, the *City Youth Academy*, an intensive program which offers ten young people, (ages 16-19) from across the GTA, performance training led by Soulpepper Artists, was programmed for its fourth consecutive year. In 2017 these young artists were given five paid weeks of rigorous skills training and artistic development as integrated members of the company. This program is designed to inspire personal creativity, artistic discipline, and support young artists in the development of their artistic practice. Participants also are paired with an Artist Mentor from the company.



2017 STAFF LISTING

SOULPEPPER ADMINISTRATION AS OF DECEMBER 31, 2017

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Artistic Director

Leslie Lester
Executive Director

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General Counsel + Director of HR

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Director of Finance

Mary Koutsoubos
Director of Development

Brad Lepp
Director of Communications

LJ Savage
Director of Production

Tania Senewiratne
General Manager

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Producer

Chris Scholey
Producer

Kanika Ambrose
Administrative Coordinator

Samantha Semczyszyn
Events + Engagement Coordinator

Amy Hunter
Administrator + Assistant to the Artistic Director

DEVELOPMENT

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Associate Director of Development

Brandon Lablong
Senior Development Officer

Angela Chau
Development Officer

Erin Silber
Development Coordinator

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Michael Taylor
Associate Director of Marketing

Jacob Robert Whibley
Graphic Designer

Daniel Malavasi
Digital Content Coordinator

Jason Carlos
Marketing Coordinator

Milusha Copas
Communications Coordinator

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2017 SEASON PHOTOGRAPHER

Cylla von Tiedemann

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Finance Manager

Kesily Li
Accounting Supervisor

Fang Tian
Accounting Coordinator

Rachel Shen
Payroll Coordinator

Nadia Horoshko
Accounts Payable Coordinator

COMMUNITY PROGRAMMING

Fiona Suliman
Manager of Community Programming

Winnie Nwakobi
Coordinator of Community Programming

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Andrew Leeke
Technical Director

Corey MacVicar
Assistant Technical Director

Jacqueline Costa
Assistant Technical Director

Greg Poulin
Production Manager

Sarah Noyes
Head of Wardrobe

Erika Connor
Assistant Head of Wardrobe

Andy DeVries
Head Carpenter

Bill Stahl
Carpenter

Lisa Nighswander
Head of Properties

Paul Boddum
Head Scenic Artist

Casey Hudecki
Metcalf Foundation Performing Arts Intern (Fight Director)

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Albert Schultz
Academy Director

Leah Cherniak
Associate Director

Leslie Lester
Academy Producer

Alan Dilworth

Diego Matamoros

Kelly McEvenue

Mike Ross

Lorenzo Savoini

Tania Senewiratne

Guillermo Verdecchia

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2017 RESIDENT ARTISTS

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Oliver Dennis

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♫ Drummond-Dorrance Fellow

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Stuart Hughes

Courtney Ch'ng Lancaster
Shen Fellow

Shannon Litzenberger

Ken Mackenzie

Diego Matamoros
Drummond-Dorrance Fellow

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Weyni Mengesha

Gregory Prest
Baillie Fellow

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Slaight Family Director Of Music

Lorenzo Savoini
Young Family Director Of Design

Gregory J. Sinclair
Wernham-West Director Of Audio Programming

Guillermo Verdecchia

William Webster

Paula Wing

2017 STAFF LISTING

5TH ACADEMY (2016 - 2018)

Ghazal Azarbad
Actor

Sascha Cole
Producer

Katrina Darychuk
Director

Christef Desir
Actor

Sina Gilani
Playwright

Alexandra Lord
Designer

Liesl Low
Producer/Stage Manager

Dan Mousseau
Actor

Mumbi Tindyebwa Otu
Director

Nicole Power
Actor

Rosamund Small
Playwright

James Smith
Actor

Michelle Tracey
Designer

FOUNDING ARTISTS

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Ted Dykstra

Michael Hanrahan

Stuart Hughes

Diana Leblanc

Diego Matamoros

Nancy Palk

Albert Schultz

Robyn Stevan

William Webster

Joseph Ziegler

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Senior Manager Of Patron + Operations Services

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Patron Services Supervisor

Colleen Rodriguez
Assistant Patron Services Manager

Brian Butler
Café Manager

Mimi Warshaw
Operations Services Coordinator

Emma Westray
Jeremy Loughton
Senior Patron Services Representatives

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Brianna Gorsline

Sam Hanna

Jeremy Loughton

Branden Schwartz

Alan Shonfield

Alex Verkade

Emma Westray
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Jessie Park-Wheeler
Floor Captains

Brianna Gorsline

Sam Hanna

Jeffery Johnston

Calanit Kaplan

James King

Jennifer Krukowski

Thalia Leonard

Matthew McLaren

Jessie Park-Wheeler

Alexis Scott

Alan Shonfield

Andrea Tomonko

Nicholas Wong
Ushers

I.T.

Fernando Arriola
I.T. Manager

Sheila Kearney Miller
Tessitura Administrator (on leave)

Niklass Stanko
I.T. Systems Analyst

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Building Operations Manager

Oscar Pessole
Building Operator

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Concierge

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The following pages acknowledge the community of people who provide invaluable support to the company and make possible Soulpepper's work on-stage and in our community.

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\$125,000+

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Helen Sinclair & Paul Cantor

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